

Pre-Proposal Meeting
RFP #: 80-667-30-0001
December 12, 2007

Written Questions Submitted Prior to the Pre Proposal Conference

There were no written questions submitted to the Department prior to the Pre Proposal Conference.

Questions and Answers
(Verbal Questions Asked During the Pre Proposal Conference)

1. *Q. Joe Galemore, INTERA – How much work do you envision coming out of this contract?*
 - A. We do not know. The contract will be for emergency services and drilling services at state lead sites that have been abandoned. The amount of work coming out of the contract is not known. We have some old state-lead sites with wells that need to be plugged and abandoned. There might be work at those sites and anything else that may come up. It is really hard to anticipate.

2. *Q. Joe Galemore, INTERA – What will be the contract value?*
 - A. Probably in the range of \$800,000 to \$1 million per contract.

3. *Q. Tyler Irwin, Camp Dresser & McKee – How many contracts will there be?*
 - A. We hope to have six contracts as a result of this RFP. The first work will go to the firm with the highest scoring proposal and down the line from there. Other factors are also important – the proximity of the firm's office to the problem is important. For instance if we have a contracted firm in Roswell and there is an emergency in Roswell we will contact that firm first because they would be able respond quicker. The availability of a firm is an issue – firms that respond quickly are more likely to get more work. We will try to balance the work among the six contracts.

4. *Q. Joe Galemore, INTERA – Concerning cost, how will you calculate the total cost? Will you weight the cost of the Principal Scientist?*
 - A. It's right there in Appendix C of the RFP. Just put down your hourly rate for the professional categories listed and your daily rate for the equipment listed. Just add up those costs for the Grand Total. That's all it will be.

5. *Q. Joe Galemore, INTERA – So you will not weigh them for time?*
 - A. No, we are looking for the one hour cost for each of the professional categories listed and the one day cost for each of the equipment items listed.

6. *Q. Joe Galemone, INTERA - Do Index Tabs "a" and "b" (Letter of Transmittal and Table of Contents – please see Section IV.E of the RFP) count toward the page total?*
 - A. No, those items do not count toward your ten page limit. I will add those items to the exemptions to the page limit (please see Section IV.C of the revised RFP, which will be posted on our web page by Monday December 17th.

7. *Q. Bill Brown, Brown Environmental – Are subcontractor costs to be included in our cost calculation?*
 - A. No, subcontractor costs are not included on the Cost Calculation Table on Appendix C.

No further questions. Meeting adjourned.

Additional Written Questions Submitted Prior to the December 19, 2007 Deadline

Q. On Page 21 of FRP it states, All proposals shall contain a Statement of Qualification for your firm's authorized representative and engineer. ...if involvement of a professional engineer is required for the corrective action being conducted, the firm's qualification requirements shall included licensure by the New Mexico State Board of Licensure for Professional Engineers and Surveyors in the discipline of engineering appropriate to the corrective action. The above statements seem to be contradictory. As ones says "all proposals" and the other says "if...". It appears that the work as represented in this RFP does not require a PE and a selected contractor could perform work that does not require a PE. Does the proposal have to include a copy of the PE license?

A. Yes, due to the uncertainties that may be encountered during an emergency, the services of an engineer may be necessary. Therefore the proper engineering licensure is required. Please note that "Documentation that the proposer is in compliance with regulations (16.39 NMAC) governing professional engineering practice in New Mexico" is one of the items listed on the Mandatory Requirements Checklist (Appendix B of the RFP). If this information is not contained within your proposal, your proposal will be deemed as non-responsive and will not be evaluated.

Q. Are the Letter of Transmittal and Table of Contents to be included in the 10 page limit?

A. No – please see the copy of the revised RFP, currently posted on the PST Bureau web page. In the revised document these items have been included in Section IV.C as exemptions to the page limitation.

Q. Are project staff resumes to be included within the 10 page limit?

A. No, Section IV.C of the proposal lists "project staff and corporate experience" as exemptions to the page limitation. This would include staff resumes.