

**NMED RESPONSE TO QUESTIONS**  
**On-site Training and Technical Assistance for New Mexico**  
**Drinking Water and Wastewater Treatment Facilities Request for**  
**Proposal (RFP)**  
**RFP # 19-667-2030-0001**  
**July 19, 2019**

#	Offeror's Question	NMED's Response
1.	Is the RFP's reference to "Financial Stability" a typographical error, or is some method of demonstrating "Financial Stability" required in the response? Please clarify.	Amendment 3 posted on July 19, 2019 of the RFP removed the requirement to provide financial stability with the Technical Proposal.
2.	The RFP is not clear on when Organizational References are to be submitted. Can this be clarified?	<p>Amendment 2 of the RFP posted on July 16, 2019, removed the July 3, 2019 deadline on Page 65 and replaced it with the following:</p> <p><b>Appendix F Organizational Reference Questionnaire:</b></p> <p>This form is being submitted to your company for completion as a business reference for the company listed above. This form is to be returned to the State of New Mexico, State of New Mexico, Environment Department Ground Water Quality Bureau via facsimile or e-mail at:</p> <p>Name: Nancy McDuffie, Procurement Manager  Address: P. O. Box 5469  Santa Fe, NM 87502-5469  Telephone: (505) 222-9523  Fax: (505) 827-2965  Email: Nancy.McDuffie@state.nm.us</p> <p>no later than <b>3:00 PM MST on July 31, 2019</b> and must not be returned to the company requesting the reference.</p>

<p>3.</p>	<p>The Appendix D Cost Proposal Form “Proposed Number of Events” table is confusing. Seeking information on the performance of events on a quarterly basis only might make it hard to compare proposals from multiple vendors. Can a table, modified to an annual basis, be included?</p>	<p>Appendix D is an anticipated number of proposed activities, it is not meant to be a precise number. The proposed numbers are intended to provide the Agency with an average number of proposed events per quarter, in which the Agency will multiple by four to determine a proposed annual average.</p>
<p>4.</p>	<p><b>B. TECHNICAL SPECIFICATION,</b> subsection b) “indicate how many on-site trainings and technical assistance have been provided in the last two years and what percentage of business revenue is derived from New Mexico drinking water and wastewater treatment facilities;” Does this apply to revenues generated from government contracts for capacity development and training or is it specific to revenues generated from fees charged to utilities?</p>	<p>Offerors shall indicate the percent of all business revenue from any source related to providing technical assistance and training to New Mexico drinking water and wastewater treatment facilities.</p> <p>That percent of business revenue can come from any source tied to providing such a deliverable. Either or both sources of revenues are accepted.</p>