



Southwest  
Environmental  
Finance  
Center



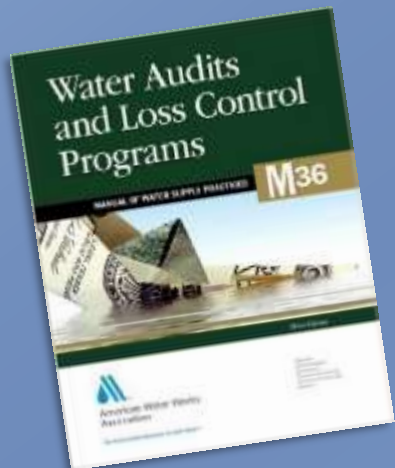
# New Mexico Statewide Water Loss Control Training Program – A Brief Overview

## New Mexico Rural Water Association Annual Conference

### Albuquerque, NM

### April 2016

Peter Nathanson, PE  
DWB Technical Services Manager  
505.222.9509  
[peter.nathanson@state.nm.us](mailto:peter.nathanson@state.nm.us)





Southwest  
Environmental  
Finance  
Center



# Today's Topics

1. The Team
2. Background
3. Program content
4. Program logistics
5. Next Steps

# Training Program Team

New Mexico Environment Department

[env.nm.gov/](http://env.nm.gov/)



Southwest Environmental Finance Center

[southwestefc.unm.edu/main.php](http://southwestefc.unm.edu/main.php)



Cavanaugh

[cavanaugholutions.com](http://cavanaugholutions.com)



# Introduction to the New Mexico AWWA Water Loss Control Training Program

Current condition public drinking water suppliers across NM are facing:

- » Aging and failing infrastructure
- » Aquifer depletion & well production decreases
- » Drought & watersheds impacted by wildfire



Current conditions in the state limit available drinking water sources for water systems and increase the cost to produce safe water for the long term.

The value of safe drinking water production is very high.

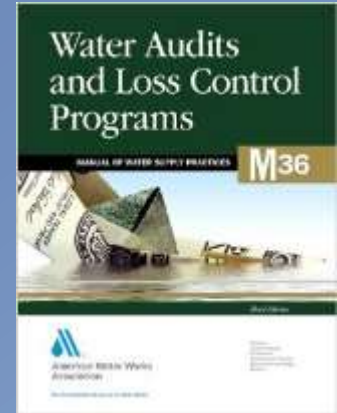
- » Protects public health
- » Provides fire protection
- » Allows economic development
- » Improves the quality of life



# Utilizing the AWWA Water Loss Control Program in New Mexico

Importance of quantifying and understanding water loss

- Improved asset management for repair and replacement
- More targeted and cost efficient water infrastructure projects
- Maximizing produced water served to customers
- Maximizing revenue for produced water



The AWWA method is nationally renowned, utilized by states across the country and is supported by state agencies in New Mexico.

Training all stakeholders in NM by the same AWWA method allows improved communication and coordination.

– Public water systems – State agencies – Assistance providers

# Benefits to Attending the Program

- Critical for any system seeking State funding
- Critical for any system seeking water right permitting with the State
- Using these practices improves revenue & reduces cost
- Provides additional water supply, from within
- Eligible for operator and board training CEUs
- The entire program is FREE

# Targeted Attendees

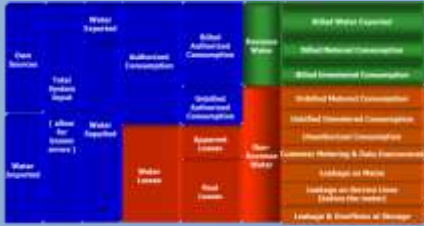
Representation from these key areas:

- Operations
- Finance
- Management



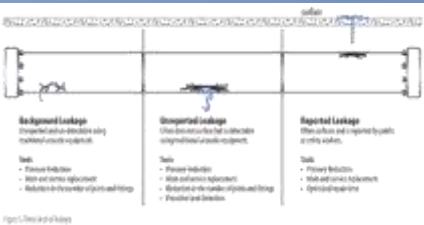
# Program Highlights

## Water loss auditing - foundations



Water Audit Data Validity Level/ Score					
Functional Focus Area	Level I (0-25)	Level II (26-50)	Level III (51-70)	Level IV (71-90)	Level V (91-100)
<b>Audit Data Collection</b>	Launch auditing and loss control team, establish procedures, identify deficiencies	Analyze customer process for customer meeting and billing factors, set audit activity objectives, identify data gaps	Establish baseline policies and procedures for data collection	Refine data collection practices and establish an audit team/efficiency standard	Annual water audit is a reliable gauge of audit-to-real-world efficiency standard
<b>Short-term loss control</b>	Research information on leak detection programs, begin benchmarking analysis of customer billing system	Conduct first assessment investigations on a sample portion of the system, customer meter reading, leak survey, and customer billing system	Establish ongoing mechanisms for customer meter accuracy, testing, and leakage control and maintenance monitoring	Refine, enhance or expand ongoing programs based upon economic performance	One at-a-time or integrated improvements in metering, meter reading, billing, leakage management and customer involvement
<b>Long-term loss control</b>		Begin to assemble economic customer meter replacement program, new customer billing program, customer Meter Reading Policy, system	Begin to assemble economic, budgeting and financial metrics based upon improved data, benchmarking available through the water audit process	Conduct detailed planning, budgeting and financial comprehensive improvements for metering, billing, distribution management	Continue incremental improvements in metering and long-term loss control effectiveness
<b>Target setting</b>			Establish long-term apparent and maximum reduction goals (>10% per meter)	Establish mid-range (5% per horizon) apparent and real loss reduction goals	Evaluate real water loss control goals on a yearly basis
<b>Benchmarks</b>			Performance Comparison: can begin to apply the performance change index (CI) for performance comparisons to individual (see below table)	Performance Benchmarking: CI benchmarking in comparison to real-time standard	Identify Best Practices: Best in class, the CI is any metric that is a real-time performance indicator for best class within

## Data validation



## Water loss analysis

## Developing the strategy

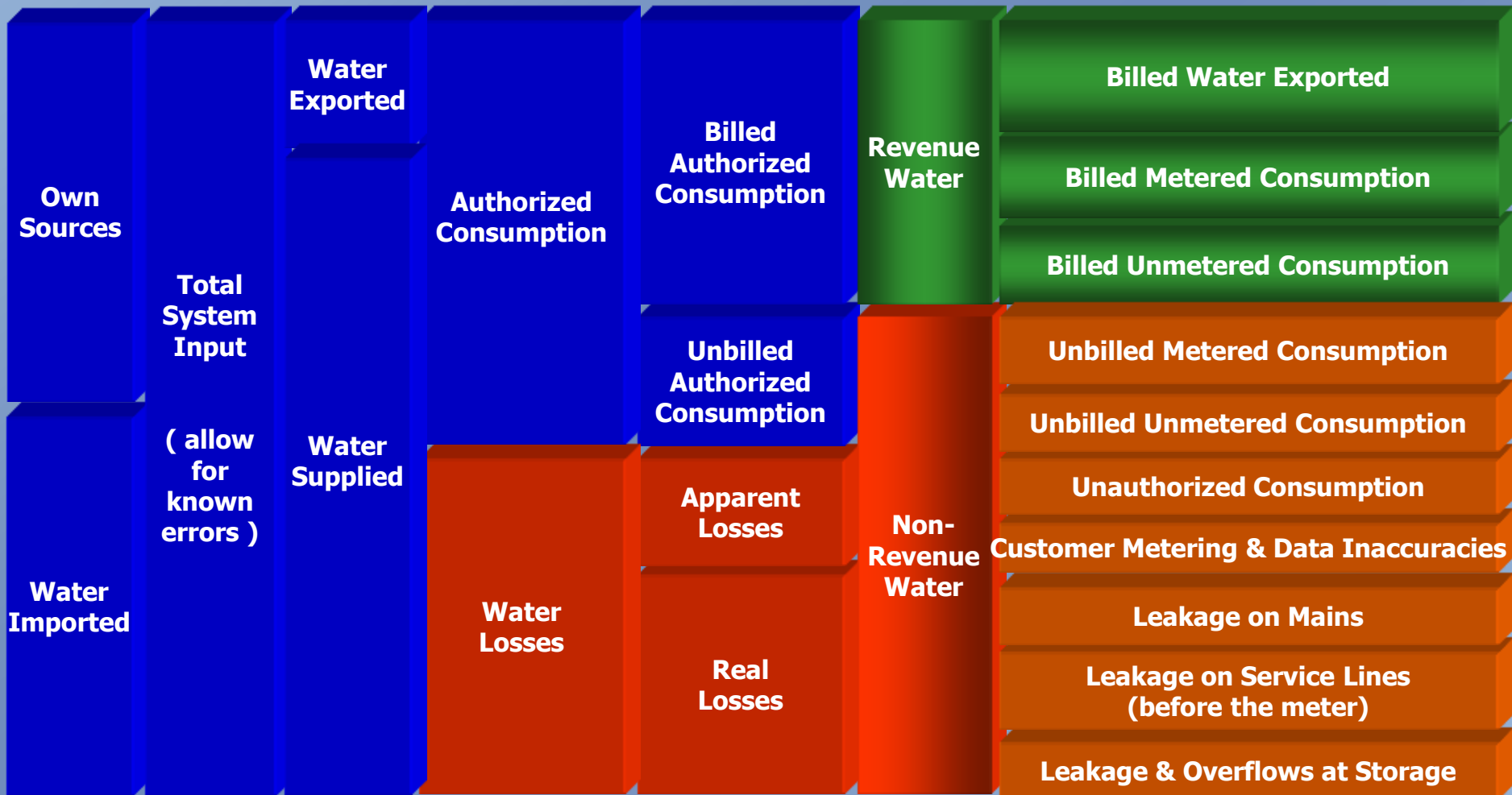




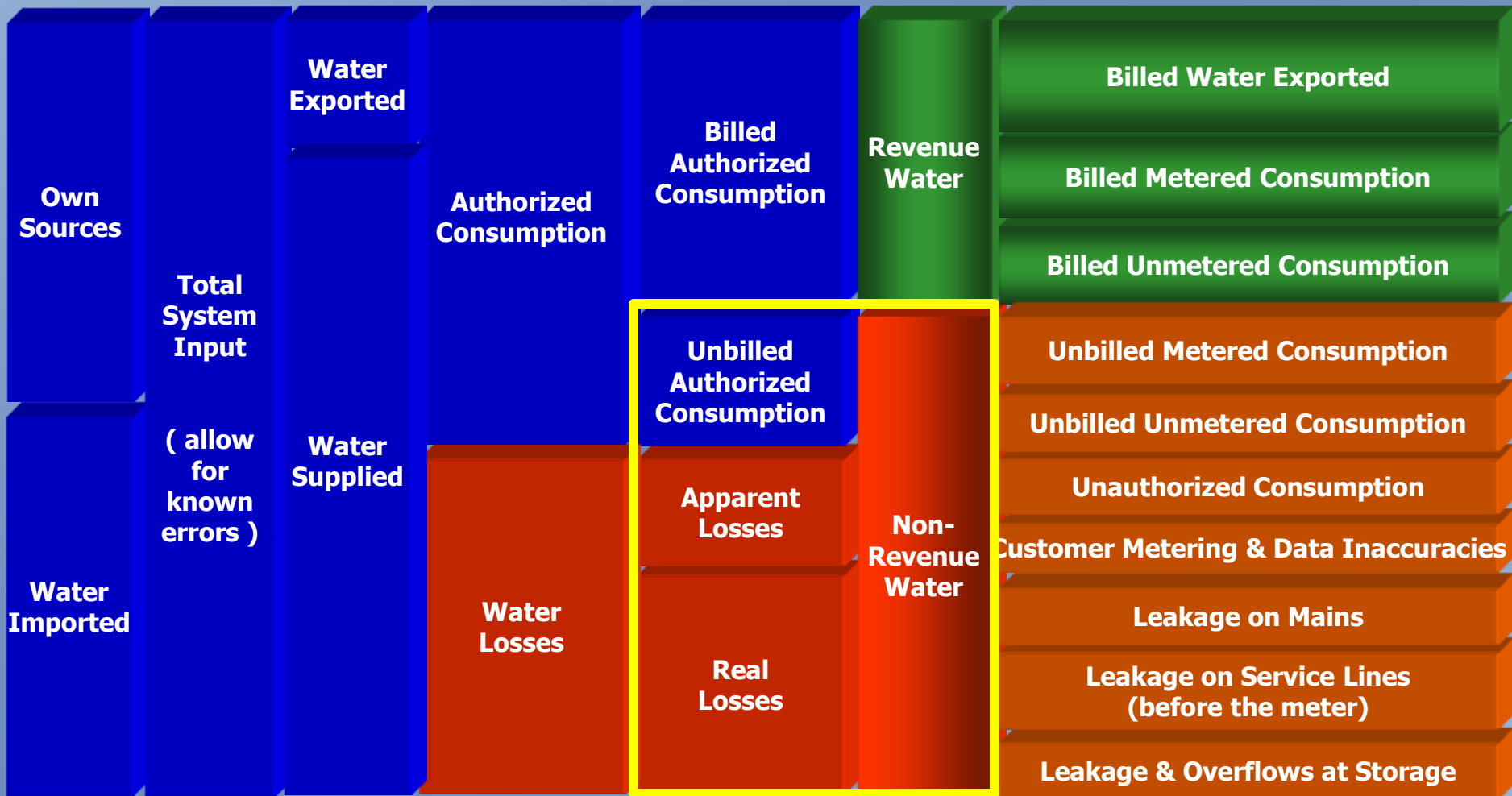
# Water Auditing Foundations - Basic Concepts

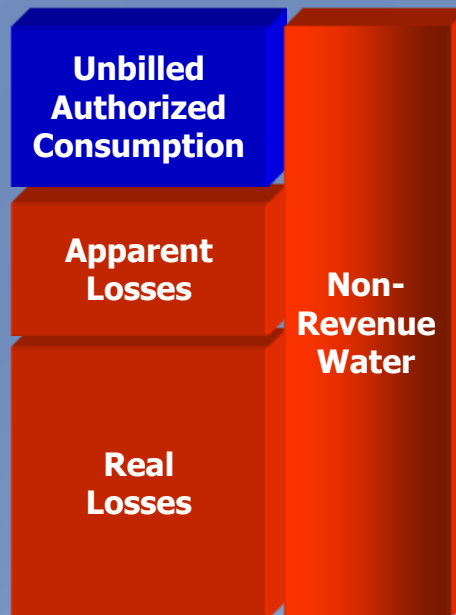
1. Utilize the Water Balance.
2. Separate Total Water Loss into Real and Apparent Loss.
3. Separate Real and Apparent Loss into their subcomponents.
4. Use metrics in units of Volume, Value & Validity.

# AWWA Standard Water Balance



# AWWA Standard Water Balance





- Fire Dept Usage
- Operational Flushing
- Tools for control include efficient flushing practices and awareness campaigns

**Unbilled  
Authorized  
Consumption**



- Non-physical / revenue loss - slow meters, billing issues and theft
- Cost impacts at 'retail' rate.
- Tools for control include data management, quality control policies/practices, & meter testing & repair

**Apparent  
Losses**



- Physical loss - leakage
- Cost impacts at 'wholesale' rate
- Tools for control include leakage and pressure management

**Real  
Losses**



**Non-  
Revenue  
Water**

# AWWA Free Water Audit Software



**AWWA Free Water Audit Software: Reporting Worksheet**

WAS v5.0  
American Water Works Association, Copyright © 2014. All Rights Reserved.

Water Audit Report for: **Northern San Leandro Combined Water Sewer Storm Utility District (0007900)**  
Reporting Year: **2013** | 1/2013 - 12/2013

Please enter data in the white cells below. Where available, metered values should be used; if metered values are unavailable please estimate a value. Indicate your confidence in the accuracy of the input data by grading each component (n/a or 1-10) using the drop-down list to the left of the input cell. Hover the mouse over the cell to obtain a description of the grades

**All volumes to be entered as: MILLION GALLONS (US) PER YEAR**

---

To select the correct data grading for each input, determine the highest grade where the utility meets or exceeds all criteria for that grade and all grades below it.

**WATER SUPPLIED**

----- Enter grading in column 'E' and 'J' -----

Volume from own sources:  1,000.000 MG/Yr

Water imported:  MG/Yr

Water exported:  100.000 MG/Yr

---

**WATER SUPPLIED:** **825.000** MG/Yr

**Master Meter Error Adjustments**

Pcnt:  Value:  MG/Yr

Pcnt:  Value:  MG/Yr

Enter negative % or value for under-registration  
Enter positive % or value for over-registration

---

**AUTHORIZED CONSUMPTION**

Billed metered:  700.000 MG/Yr

Billed unmetered:  50.000 MG/Yr

Unbilled metered:  MG/Yr

Unbilled unmetered:  **10.313** MG/Yr

Default option selected for Unbilled unmetered - a grading of 5 is applied but not displayed

**AUTHORIZED CONSUMPTION:** **760.313** MG/Yr

---

**WATER LOSSES (Water Supplied - Authorized Consumption)** **64.688** MG/Yr

**Apparent Losses**

Unauthorized consumption:  **3.000** MG/Yr

Unauthorized consumption volume entered is greater than the recommended default value

Customer metering inaccuracies:  **7.071** MG/Yr

Systematic data handling errors:  **5.000** MG/Yr

**Apparent Losses:** **15.071** MG/Yr

---

**Real Losses (Current Annual Real Losses or CARL)**

Real Losses = Water Losses - Apparent Losses: **49.617** MG/Yr

**WATER LOSSES:** **64.688** MG/Yr

---

**NON-REVENUE WATER**

**NON-REVENUE WATER:** **75.000** MG/Yr

= Water Losses + Unbilled Metered + Unbilled Unmetered

---

**SYSTEM DATA**

Length of mains:  100.0 miles

Number of active AND inactive service connections:  1,000

Service connection density:  10 conn./mile main

Are customer meters typically located at the curbstop or property line?  Yes (length of service line, beyond the property boundary, that is the responsibility of the utility)

Average length of customer service line:  0 (Average length of customer service line has been set to zero and a data grading score of 10 has been applied)

Average operating pressure:  60.0 psi

---

**COST DATA**

Total annual cost of operating water system:  \$1,000,000 \$/Year

Customer retail unit cost (applied to Apparent Losses):  \$3.50 \$/1000 gallons (US)

Variable production cost (applied to Real Losses):  \$3,000.00 \$/Million gallons | Use Customer Retail Unit Cost to value real losses



Industry Standard (M36)

Free

Defaults provided

~10 Volume Inputs

~7 System Data Inputs

[awwa.org/waterlosscontrol](http://awwa.org/waterlosscontrol)


# AWWA M36 Water Audit Data Validity Scoring

In computer science, **data validation** is the process of ensuring that a program operates on clean, correct and useful data.

- AWWA developed a detailed grading matrix for Water Audit inputs
- Based on the utility's policies and practices for data collection, data management, data archiving, quality control procedures, and derivation of audit inputs
- Provides a quantitative measure of the reliability

# AWWA Free Water Audit Software<sup>©</sup> (V5.0)

## Data Grading for each Water Audit input (excerpt)



**AWWA Free Water Audit Software:  
Reporting Worksheet**

WAS v5  
 American Water Works Assn  
 Copyright © 2014, All Rights Reserved

? Click to access definition

+ Click to add a comment

Water Audit Report for: << Please enter system details and contact information on the Instructions tab >>

Reporting Year:

Please enter data in the white cells below. Where available, metered values should be used; if metered values are unavailable please estimate a value. Indicate your confidence in the accuracy of the input data by grading each component (n/a or 1-10) using the drop-down list to the left of the input cell. Hover the mouse over the cell to obtain a description of the grades

PLEASE CHOOSE REPORTING UNITS FROM THE INSTRUCTIONS SHEET BEFORE ENTERING DATA

To select the correct data grading for each input, determine the highest grade where the utility meets or exceeds all criteria for that grade and all grades below it.

**WATER SUPPLIED**

Volume from own sources: + ?

Water imported: + ?

Water exported: + ?

---

**WATER SUPPLIED:**

**AUTHORIZED CONSUMPTION**

Billed metered: + ?

Billed unmetered: + ?

Unbilled metered: + ?

Unbilled unmetered: + ?

Enter a positive value, otherwise a default percentage of 1.25% (of billed meters)

**AUTHORIZED CONSUMPTION:** ?

Enter grading in column 'E' and 'J' ----->

**Master Meter Error Adjustments**

Grade	Pcnt	Value
n/a (not applicable). Select this grading only if the water utility purchases/imports all of its water resources (i.e. has no sources of its own)		
1. Less than 25% of water production sources are metered, remaining sources are estimated. No regular meter accuracy testing or electronic calibration conducted.		
2. 25% - 50% of treated water production sources are metered; other sources estimated. No regular meter accuracy testing or electronic calibration conducted.		
3. Conditions between 2 and 4		
4. 50% - 75% of treated water production sources are metered, other sources estimated. Occasional meter accuracy testing or electronic calibration conducted.		
5. Conditions between 4 and 6		
6. At least 75% of treated water production sources are metered, or at least 90% of the source flow is derived from metered sources. Meter accuracy testing and/or electronic calibration of related instrumentation is conducted annually. Less than 25% of tested meters are found outside of +/- 6% accuracy.		
7. Conditions between 6 and 8		
8. 100% of treated water production sources are metered, meter accuracy testing and electronic calibration of related instrumentation is conducted annually, less than 10% of meters are found outside of +/- 6% accuracy		
9. Conditions between 8 and 10		
10. 100% of treated water production sources are metered, meter accuracy testing and electronic calibration of related instrumentation is conducted semi-annually, with less than 10% found outside of +/- 3% accuracy. Procedures are reviewed by a third party knowledgeable in the M36 methodology.		

**WATER LOSSES (Water Supplied - Authorized Consumption)** 0.000

**Apparent Losses**

Unauthorized consumption: + ? 0.000

Default option selected for unauthorized consumption - a grading of 5 is applied but not displayed

Customer metering inaccuracies: + ? 0.000

Systematic data handling errors: + ? 0.000

value

Pcnt		Value
0.25%	⊕ ○	
1.00%	⊕ ○	
0.25%	⊕ ○	

16

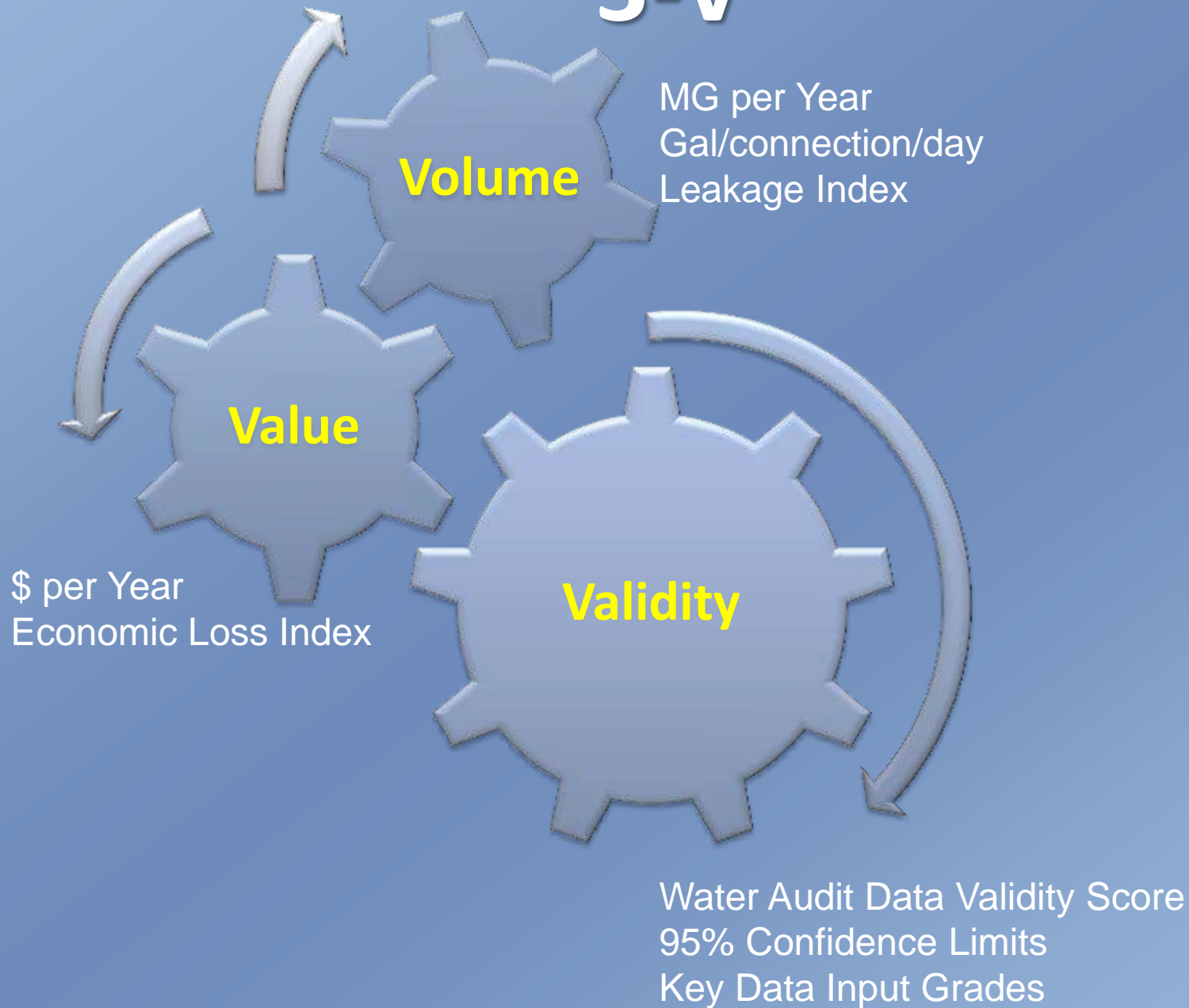


# AWWA Free Water Audit Software<sup>®</sup> (V5.0)

## Guidance on Use of Water Audit Data, based on Level of Data Validity

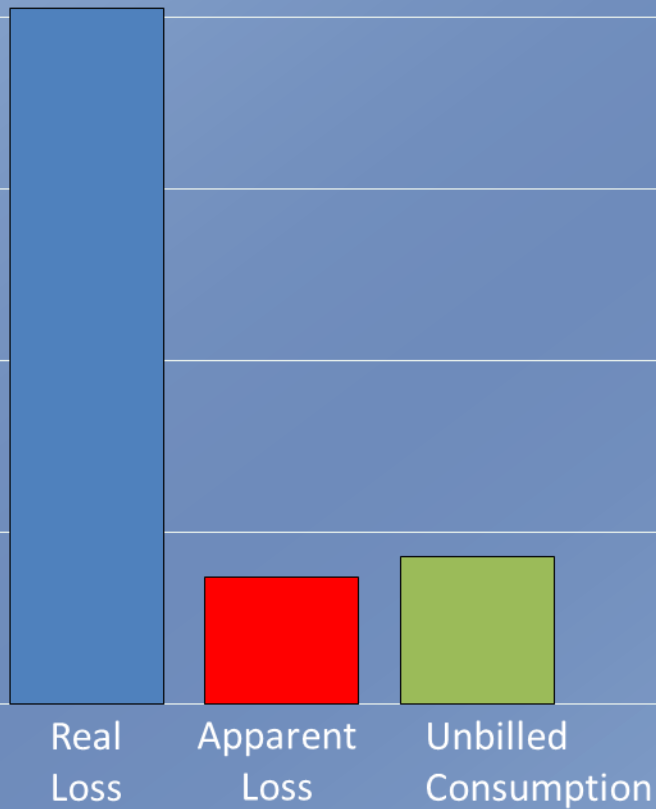
	Water Audit Data Validity Level / Score				
Functional Focus Area	Level I (0-25)	Level II (26-50)	Level III (51-70)	Level IV (71-90)	Level V (91-100)
<b>Audit Data Collection</b>	Launch auditing and loss control team; address production metering deficiencies	Analyze business process for customer metering and billing functions and water supply operations. Identify data gaps.	Establish/revise policies and procedures for data collection	Refine data collection practices and establish as routine business process	Annual water audit is a reliable gauge of year-to-year water efficiency standing
<b>Short-term loss control</b>	Research information on leak detection programs. Begin flowcharting analysis of customer billing system	Conduct loss assessment investigations on a sample portion of the system: customer meter testing, leak survey, unauthorized consumption, etc.	Establish ongoing mechanisms for customer meter accuracy testing, active leakage control and infrastructure monitoring	Refine, enhance or expand ongoing programs based upon economic justification	Stay abreast of improvements in metering, meter reading, billing, leakage management and infrastructure rehabilitation
<b>Long-term loss control</b>		Begin to assess long-term needs requiring large expenditure: customer meter replacement, water main replacement program, new customer billing system or Automatic Meter Reading (AMR) system.	Begin to assemble economic business case for long-term needs based upon improved data becoming available through the water audit process.	Conduct detailed planning, budgeting and launch of comprehensive improvements for metering, billing or infrastructure management	Continue incremental improvements in short-term and long-term loss control interventions
<b>Target-setting</b>			Establish long-term apparent and real loss reduction goals (+10 year horizon)	Establish mid-range (5 year horizon) apparent and real loss reduction goals	Evaluate and refine loss control goals on a yearly basis
<b>Benchmarking</b>			Preliminary Comparisons - can begin to rely upon the Infrastructure Leakage Index (ILI) for performance comparisons for real losses (see below table)	Performance Benchmarking - ILI is meaningful in comparing real loss standing	Identify Best Practices/ Best in class - the ILI is very reliable as a real loss performance indicator for best in class service

# 3-V



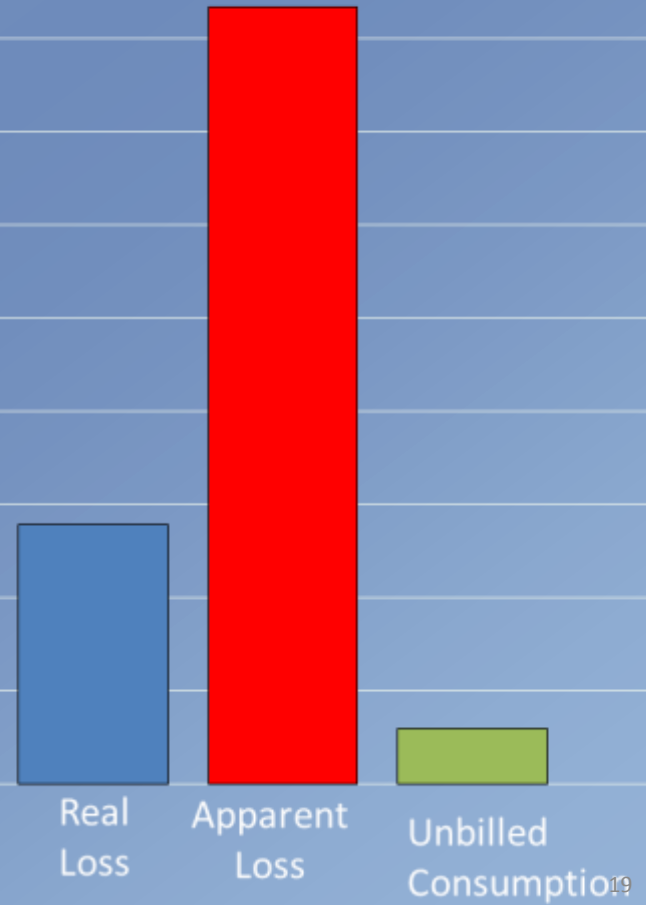
# Volume

NRW Components - By Volume  
(MG) - Level 2



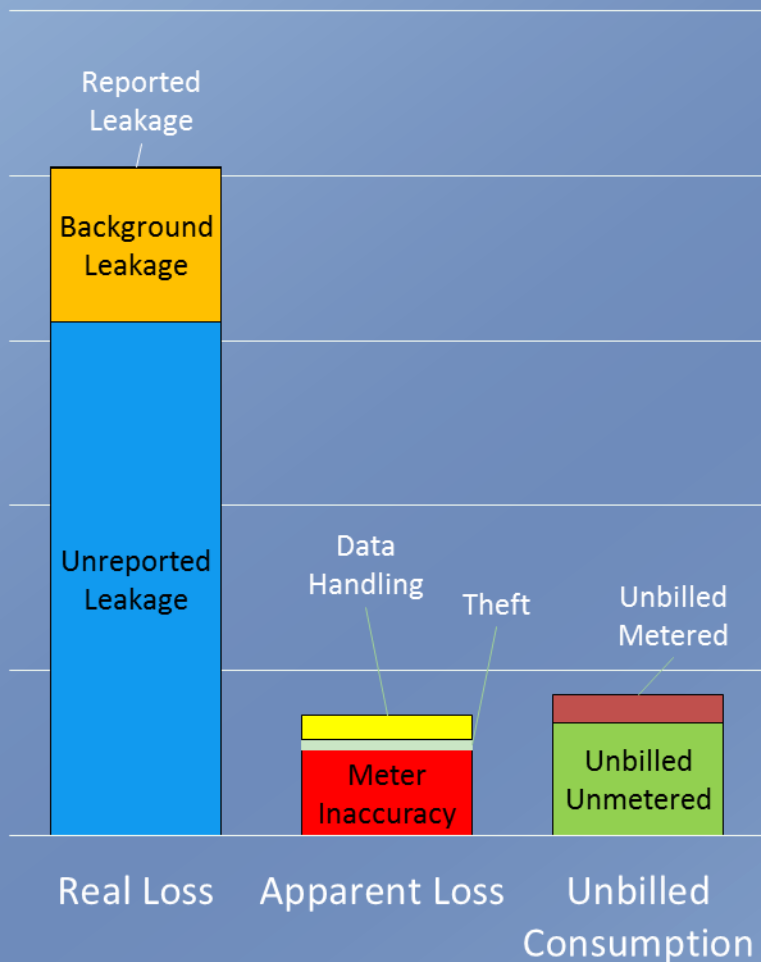
# Value

NRW Components - By Value  
Level 2



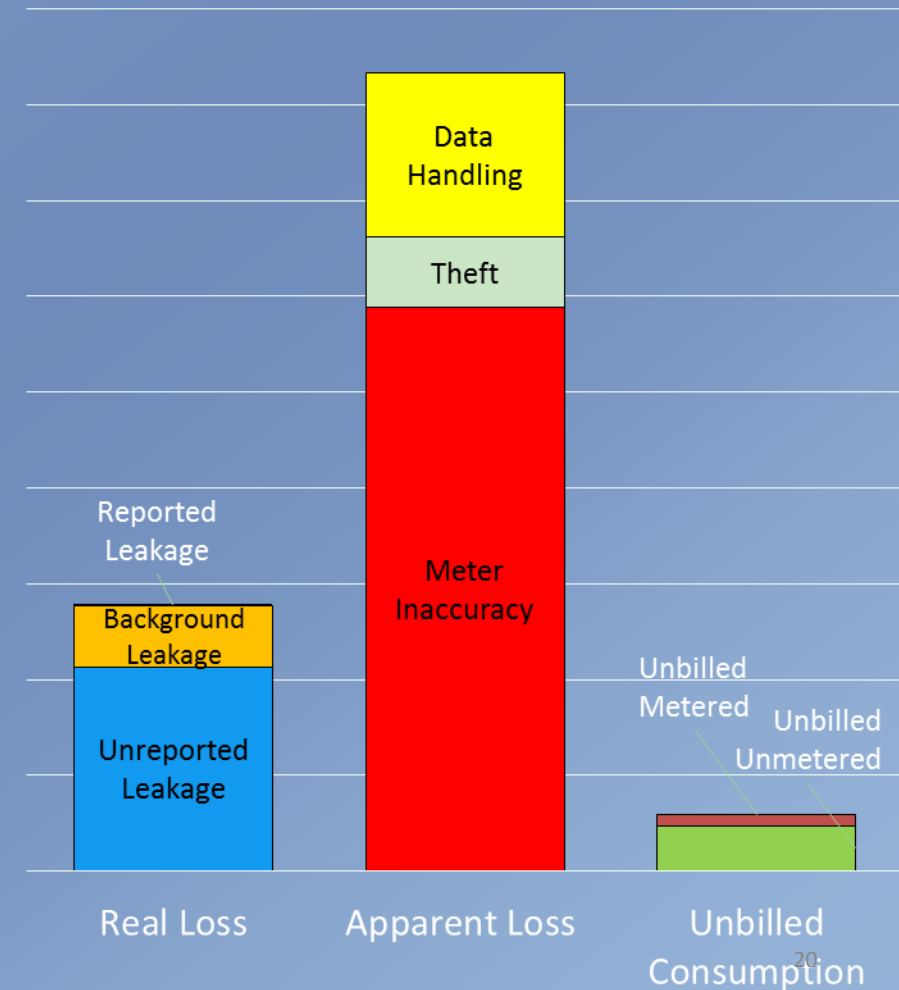
# Volume

NRW Components - By Volume  
(MG)  
Level 3



# Value

NRW Components - By Value  
Level 3





Southwest  
Environmental  
Finance  
Center



**CAVANAUGH**  
*Stewardship Through Innovation*

# Program Layout

*When you know better you do better*

*Maya Angelou*



SMALL  
SYSTEMS  
TRAINING  
PROGRAM

LARGE  
SYSTEM  
TRAINING  
PROGRAM

# Small System Training Program

Introductory  
Webinar

Training  
Session 1

Training  
Session 2

Training  
Session 3

Training  
Session 4

Final  
Webinar

# Meeting Topics: Small Systems



Meeting 1: Water Audit Foundations

Meeting 2: Data Validation

Meeting 3:  
Component and Economic Analysis

Meeting 4: Real & Apparent Loss Control Strategies



# Large System Training Program

Introductory  
Webinar

Training  
Session 1

Training  
Session 2

Final  
Webinar

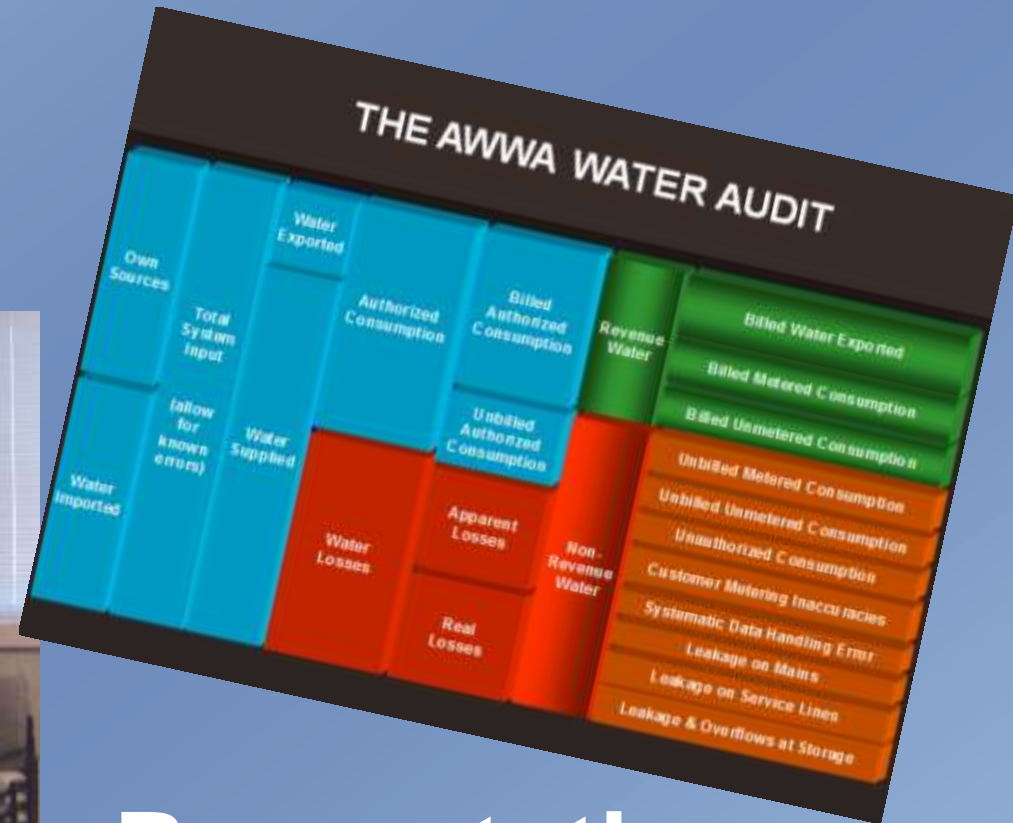
# Meeting Topics: Large Systems



Meeting 1: Water  
Audit Foundations  
& Data Validation

Meeting 2: Real &  
Apparent Loss  
Control Strategies

# Content of Meeting



## Presentations on Water Loss Topics

# Content of Meeting



# Activities



# Content of Meeting



## Presentation of Results of Activities from Previous Session



## Between Sessions



Assistance to  
Systems via  
Phone or In  
Person (if issue  
can't be  
resolved over  
the phone)

# Participant Commitment

**Same 1 or 2  
people attend all  
the meetings**

**Willing to do the  
water loss  
applied activities**

**Willing to present  
the water loss  
applied activity**

**An open mind**

**A willingness to  
learn**



Southwest  
Environmental  
Finance  
Center



# New Mexico Statewide Water Loss Control Training Program

